



# Building a Book of Business

## *For Attorneys of Color*

October 20, 2010  
6:00-8:00pm  
Riddell Williams, P.S.  
1001 Fourth Avenue, Suite 4500, Seattle

KCBA's Ethnic Diversity in the Legal Profession Committee is proud to host this annual seminar designed to give recently admitted attorneys of color the skills they need to advance in their careers. This unique program is a closed door session where you will learn to effectively market yourself and acquire new clients for your firm. You'll gain valuable networking contacts and receive guidance from some of the most well-respected and successful leaders in our region's minority bar community.

**Presenters:**

Daniel Gandara (Vandeberg, Johnson, & Gandara, LLP)  
Richard Mitchell (Summit Law Group)  
Tisha Pagalilauan (K&L Gates, LLP)

**Moderator:**

Russell M. Aoki (Aoki Sakamoto Grant, LLP)

There is no cost for this seminar, and dinner will be provided courtesy of Riddell Williams, P.S.. Space is extremely limited, so please RSVP today by contacting Kimberly Marcham via email (kimberlym@kcba.org). First priority for registration given to KCBA members.