

Mind Your Mediation!: An Attorney's Guide to Successful Mediation

Sponsored by: American Arbitration Association

American Arbitration Association
701 Pike Street, Suite 950
Thursday, March 3, 2011
12pm – 1:30pm

Moderator: Serena K. Lee, Esq. – Vice President, AAA

Speakers: Estera Gordon, Graham & Dunn
Denise “Dee” Knapp, Mediator
Nancy Maisano, Maisano Mediation, LLC

Objective: To provide attorneys with practical tools for effective preparation and advocacy in mediation.

Agenda:

<u>Time</u>	<u>Topic</u>	<u>Speaker</u>
12 pm– 12:15pm	Intro of Speakers; Mediation as a Tool for Attorneys	Serena
12:15- 12:30pm	Mediation Styles & Approaches: A Primer <ul style="list-style-type: none">○ Evaluative○ Facilitative○ Transformative	Estera
12:30pm- 1pm	Mediation: A Joint Session vs. Shuttle: When & Why Use One or The Other? <ul style="list-style-type: none">○ Types of Cases/Issues○ Client's Interest○ Mediators' Philosophy○ Selecting a Mediator	Dee & Nancy
1pm- 1:15pm	Preparing for A Successful Mediation <ul style="list-style-type: none">○ Preparing Yourself & The Client○ Mediator's Management of the Conference○ Devil in the Details – Other Factors that will Derail or Promote Settlement	Estera Dee Nancy
1:15pm- 1:30pm	Q&A with the audience	Serena Estera Dee Nancy